

Message Text

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ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 RSC-01 /021 W

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P R 221450Z NOV 74

FM AMEMBASSY STOCKHOLM

TO USDOC WASHDC PRIORITY

INFO SECSTATE WASHDC 3380

AMEMBASSY COPENHAGEN

AMEMBASSY HELSINKI

AMEMBASSY OSLO

UNCLAS STOCKHOLM 5240

FOR BIC/OIM

E.O. 11652: N/A

TAGS: BEXP, SW

SUBJECT: LEISURE TIME SHOW STATUS REPORT ON PROCUREMENT.

1. SHOW CATALOG GOES TO PRINTERS DECEMBER 9.

STC REQUESTS OIM EXPEDITE MDFs FOR FOLLOWING

PARTICIPANTS: FREDERICK WILLYS; JANOS; JERRY

MARTIN CO; JOHNSON KART MFG.

2. STC UNDERSTANDS OIM HAS 14 PAS AND CHECKS IN

HAND AND THREE VERBALS. STC HAS FOLLOWING

FIRM VERBAL COMMITMENTS TO SUBMIT PAS END OF

NOVEMBER; LAGUM POOL AB FOR JACUZZI BROTHERS;

AKE STOCKMAN AB FOR SKYLINE INDUSTRIES;

ADONTRANS AB GOTHENBURG FOR SIERRA INDUSTRIES,

LANSING, MICHIGAN, DISPLAYING ATVS; BUSINESSJET

AB, BROMMA, MULTI-ACCOUNT AGENT FOR CESSNA

AIRCRAFT, ENSTROM HELICOPTER AND GATES-LEAR JET;

JUNIORWERKE ING. FRANZ WEISS AG, KOFLACH, AUSTRIA, MULTI-

ACCOUNT AGENT FOR STELBER INDUSTRIES AND OTHERS; ENV

VERTRIEB, NIEDER ESCHBACK, W. GERMANY, MULTI ACCOUNT AGENT

FOR FISCHER MFG. CO. AND SPALDING.

3. TOTAL NUMBER ABOVE PARTICIPANTS 20.

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4. NORMARK SCANDINAVIA, SUBSIDIARY NORMARK CORP., MINNEAPOLIS, SHOWS STRONG INTEREST. STC TO OBTAIN DECISION WHEN CONTACT BACK IN TOWN.

5. FOLLOWING COMPANIES DECLINED PARTICIPATION: SCAN-TRADE I/S FOR SCHWEIZER AIRCRAFT, NO AIRCRAFT OR MATERIAL AVAILABLE YET; NYGE-AERO AB FOR PIPER AIRCRAFT, CITED LACK OF AIRCRAFT AVAILABILITY, BUT EVEN ASSUMING AVAILABILITY DISMANTLING/ASSEMBLY COSTS PRECLUDE PARTICIPATION WITH AIRCRAFT AT STC, BOOTH WITHOUT AIRCRAFT CONSIDERED INEFFECTIVE BY AGENT; JAMES BUCKLEY, MULTI-ACCOUNT AGENT, GARMISCH-PARTENKIRCHEN, W.GERMANY, DECLINES STATING U.S. CLIENTS SHOWED NO INTEREST.

6. AKE STOCKMAN AB REPRESENTING SKYLINE INDUSTRIES STILL AWAITING INFORMATION FROM SKYLINE ON DISPLAY LINES, STC REQUESTS OIM INVESTIGATE. STRAUSZ-HUPE

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 22 NOV 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974STOCKH05240
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740339-0313
From: STOCKHOLM
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19741118/aaaaapcx.tel
Line Count: 79
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: golinofr
Review Comment: n/a
Review Content Flags:
Review Date: 14 NOV 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <14 NOV 2002 by boyleja>; APPROVED <19-Nov-2002 by golinofr>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: LEISURE TIME SHOW STATUS REPORT ON PROCUREMENT.
TAGS: BEXP, SW
To: COM
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005